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CLIENT STORIES

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# OnPay's payroll and expert support free up Righteous 'Que to **focus on serving BBQ and supporting the community**

Founder Patrick Verzone knows that operating a restaurant means meticulous attention to detail, especially when it comes to managing payroll.



## HOW IT ALL STARTED

# Passion plus purpose equals a beloved BBQ spot

Before launching Righteous 'Que, Patrick Verzone mastered his craft by cooking at local barbecue spots and spending countless hours at his backyard grill. Soon, he was putting his chops to the test, opening his home to friends and congregants from his church to try his latest recipes. What started as a few people sampling Patrick's dishes during Saturday dinners quickly grew into get-togethers of 40-plus people.

Gatherings were more than just acquaintances socializing at suppertime; they were forming a close-knit community. Around the table were missionary trip volunteers, parents fostering children in need of a home, and cancer survivors seeking camaraderie. After getting a couple of catering requests, it was clear something special was cooking. Patrick knew that expanding beyond his kitchen meant staying true to the spirit of those original gatherings around his dinner table.

"I just wanted to be able to serve with a purpose — but you have to be able to earn a living and also have the ability to make a bigger impact.



### ABOUT THE CLIENT

## Righteous 'Que

Located in the heart of Marietta, Georgia Righteous 'Que is restaurant that combines a love of serving homemade BBQ with a passion for giving back to the Metro-Atlanta community.

**Where:** Marietta, GA

**Company Size:** 20+ employees

**Client Industry:** Restaurant

**Joined OnPay:** September 2020

***Righteous 'Que needed hassle-free payroll software paired with expert support. Switching to OnPay transformed their operations—streamlining payroll, enhancing daily workflows, and delivering exceptional customer service at every step.***

**onpay**

Good evening, Michelle

Marissa Richards Douglas Riddle Eliana Dennis Jessica Foley

**Recent pay run**

Feb 1st

SUMMARY CHECKS

**Pay schedule**

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

**Next pay run**

Feb 5th

Bi-Weekly

START RUN



From the start, Patrick's catering business was built on giving back, with monthly donations to local charities. As word spread, the business grew, and his clients encouraged him to open a restaurant. Since opening its doors in 2012, Righteous 'Que has kept Patrick's 'Que for a Cause' initiative active, donating a portion of sales to local charities year-round. Known for mouthwatering BBQ and its commitment to the community, Righteous 'Que continues to be a staple in East Cobb, Marietta, Georgia.

## THE CHALLENGE

# Curbing payroll complexity that comes with a new restaurant

During Righteous 'Que's early days, Patrick handled everything from kitchen duties to day-to-day operations. He cooked, cleaned, and scheduled, as well as personally delivered catering orders. As his staff started growing, he added running payroll and HR-related tasks to his to-do list. Word of mouth increased, his employee count went up, and so did the complexity of managing payroll and back-office tasks. Reflecting on this, Patrick shared:

"You don't want to do payroll on your own. There are too many government regulations."

To take some of the tasks off his plate, Patrick first turned to a major payroll provider. Instead of being a help, it caused heartburn: endless data entry, lackluster customer support, and unexpected tax issues. Despite being reluctant to switch payroll services, the rising prices and hidden fees for every payroll run were affecting his bottom line. He started looking for another vendor in the fall, a popular time of year for businesses to start thinking about swiing payroll providers.

He knew he needed:

- ✓ Simple payroll software for paying seasonal workers like teens and college students during school breaks
- ✓ Expert support at every step and no hidden fees for running payroll
- ✓ A streamlined solution to simplify tip payout compliance and reporting

## With OnPay, Righteous 'Que:



Spends **less than 4 hours a month** running payroll



Receives **top-rated customer support** with every call



**Switched seamlessly** from another payroll provider

## THE SOLUTION

# A seamless switch to OnPay from another provider

While searching for a new payroll company, Patrick found OnPay — local, affordable, and US-based. After a call to learn about all the product capabilities, he was sold. The user-friendly interface and all-in-one features seamlessly fit the needs of Righteous 'Que's daily operations. Another bonus was that all the data migration and account setup were part of the package. This was especially helpful since his previous provider dragged its feet getting him the data he needed to switch. OnPay's dedicated support team went above and beyond to expedite the process, adding up to a smooth transition. Once his account was up and running, Patrick knew he had made the right choice — and hasn't looked back.



*"OnPay is easy and affordable."*

**Patrick V.,**  
Righteous 'Que

## PRESENT DAY

# Better payroll with a side of flexibility and family time

With OnPay's support, Patrick is free from tax issues, avoids customer support snafus, and can spend less time on the books. Before moving, he would need to be at the restaurant seven days a week, but now he is able to handle more operations from home. His team handles deliveries and helps customers, letting him stay focused on BBQ recipes. This gives Patrick more time to perfect his pitmaster skills, spend time with family, and do what he loves — whether it's "Ubering" his kids around or giving back to the community.

**For more information:**  
[onpay.com](https://onpay.com)

