



PARTNER STORIES

Springside Bookkeeping uses OnPay to **simplify payroll and support diverse cliente**le

Founder Corissa Dixon knows that if you want the freedom to pursue a career in accounting, you need to find a way to reclaim your time



HOW IT ALL STARTED

The birth of a bookkeeping business

Springside Bookkeeping's founder, Corissa Dixon, always knew she wanted more flexibility when it came to her career. The flexibility to go back to school. The flexibility to work from home. The flexibility to start a family.

But achieving that flexibility and a better work-life balance was tough to imagine working as a medical transcriber. Her responsibilities at the hospital required her to be on-site full-time, without hybrid or remote work being an option. As her family grew, she felt strongly about being more available at home, nurturing and raising her children. So she decided to work toward starting her own business.

Luckily, Corissa had already started the groundwork. Following her years studying accounting, she kept her skills sharp by working on the weekends as a bookkeeper for a local landscaping company. That preparation, plus a little lucky timing, put Corissa on track to make her dream a reality.



Bookkeeping - Payroll - Consultations

ABOUT THE PARTNER

Springside Bookkeeping

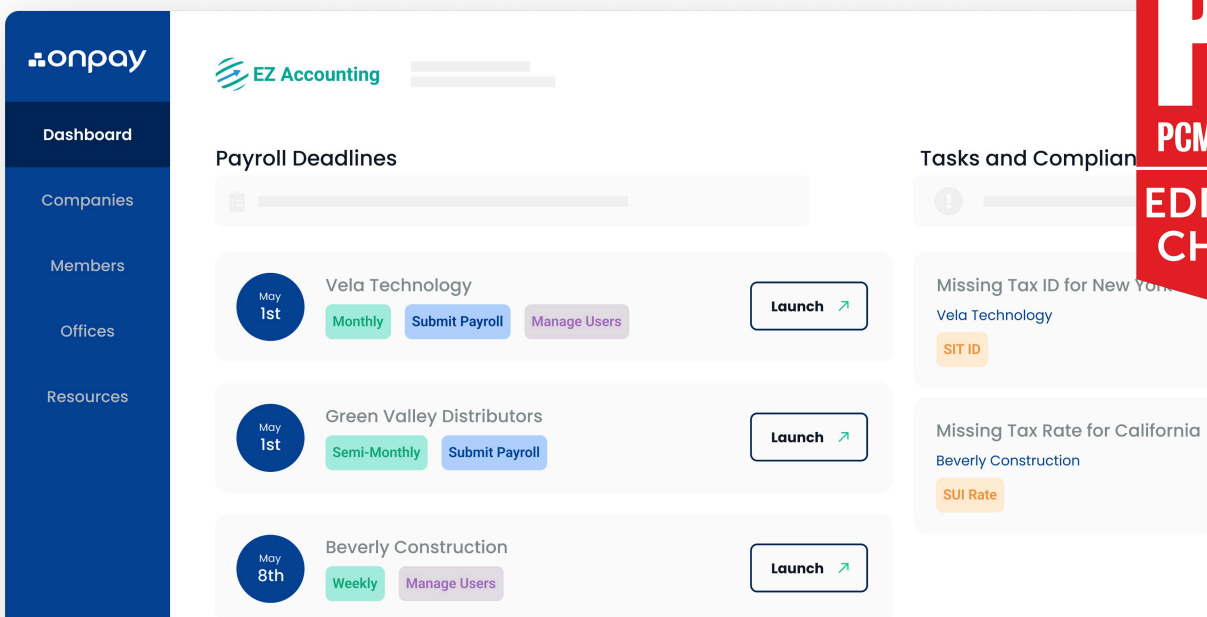
Springside Bookkeeping provides bookkeeping, payroll and consulting services that cater to the unique needs of local small business owners across various industries – including trucking, restaurants, automotive, farms, and more.

Where: New Tripoli, PA

Client count: 10+

Firm size: Solo bookkeeper

Joined OnPay: June, 2019



GETTING THE FIRST CLIENT

Right place, right time

During her Saturday shift, a delivery driver stopped by with a package for the neighborhood landscapers. Before heading back out on the road, he asked if she knew anyone who offered bookkeeping services. Talk about being in the right place at the right time! Leaping at the opportunity to lend a hand, she replied, "Well, me!" Just like that, Springside Bookkeeping had its first client. Corissa's early days as a founder consisted of managing countless receipts, manually crunching numbers, and taking client calls during childrens' nap times.

Corissa took a leap of faith to start her business and get the flexibility she needed. And it all started with one simple question: "Do you know anybody who does bookkeeping?"

"Do you know anybody who does bookkeeping?"

"Well, me!"

THE CHALLENGE

Getting it all done as a team of one

As Springside Bookkeeping grew, so did Corissa's time commitment to her clients. Manually filing payroll taxes for her clients always left her dreading quarterly and annual payroll tax filing seasons. It took almost 3 full days each quarter to manage filings for just a few clients on top of her other responsibilities.

Unsatisfied with her old software and manual processes, Corissa realized she realized she needed:

- ✓ Time-saving payroll
- ✓ A way to seamlessly transition clients to a new provider
- ✓ Integrations like workers' compensation to better support clients

With OnPay, Springside Bookkeeping has:



Saved over **23 days** a year managing clients



Seamlessly switched clients from another payroll provider to OnPay



Streamlined payroll, HR, and benefits from **one easy-to-use dashboard**

THE SOLUTION

Using OnPay to scale services (and save time)

Corissa first discovered OnPay through a client who was raving about how easy it was to use. Testing out OnPay first with that client, Corissa realized that OnPay was the winner and had everything she and her clients needed.

Corissa shared, "It was so easy to use. I'm like, this is a no-brainer. So that was when I decided to transfer everybody to OnPay. And pricing was a really big selling point. My former payroll provider was a lot more expensive and not as user-friendly."

From automated tax filings and payments to free account setup and top-notch benefits, OnPay had it all. Corissa's transition from one payroll provider to the next was quick and easy. OnPay's dedicated Partners team migrated all of her clients to get them payroll-ready. Plus, OnPay's 2-way integration with QuickBooks made it easy to pull in the data that mattered most to her clients.



OnPay makes running payroll a breeze! They take care of all tax forms and filings throughout the year, and customer service is a phone call or email away should you need them.

Corissa D.
Springside Bookkeeping, LLC

PRESENT DAY

Payroll that grows with your business and its clients

The rest is history. Fast forward almost 12 years since starting Springside Bookkeeping, and Corissa is sitting in her Pennsylvania home office drinking coffee as her business flourishes. Spending time with her family in the morning, and providing bookkeeping services to her clients in the afternoons, Corissa now has the flexibility she originally desired. By partnering with OnPay, Corissa no longer dreads tax filing seasons and has a payroll solution that can grow with her business and meet the expanding needs of her clients.

For more information
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